Undergraduate and Graduate Opportunities with Hilton:
INNOVATION MEETS LEGENDARY HOSPITALITY.

A world of opportunities awaits you.
Hilton has welcomed more than 3 billion guests through its doors – curating exceptional experiences, extraordinary stays and memories to last a lifetime. Like many, we are in a business of people serving people. We lead with culture and are fiercely committed to creating the world’s best work environment.

We know that when we invest in our Team Members, our guests and communities benefit. It is why we are committed to providing industry-leading benefits that empower Team Members to be their best selves, in and outside of work, and creating meaningful personal and professional growth opportunities for all.
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Why you’ll love a Hilton corporate internship:

**Hands-on work experience.** You’ll be working on real projects, that really matter.

**Executive exposure.** Through our Executive Speaker Series, you’ll get to learn from Hilton’s leaders (including our CEO).

**It’s paid.** You’ll be a valued Team Member, and we’ll compensate you for your time.

**The Go Hilton Travel Discount Program.** You’ll get our Team Members’ favorite perk: exclusive, discounted rates at Hilton properties around the globe.

**An elite intern class.** Our interns are the best and brightest. You’ll make lasting friendships with your cohort.

**Fun outside the office.** You’ll enjoy plenty of activities outside of the office: social outings, Day of Service in the local community, and a hotel immersion going behind the scenes on a property.

**Internship/life balance.** It’s your summer and we want you to enjoy it. You’ll gain meaningful experiences during the workday, but we want you to have the time you need to Thrive…and use your Go Hilton travel discount!

**A relaxed dress code.** You won’t need to get a new wardrobe for the summer. Our Team Members enjoy our “Dress for Your Day” dress code, which gives you the flexibility to dress comfortably while maintaining a professional business atmosphere.

**A post-grad job opportunity.** More than 50 percent of Hilton’s Corporate Interns receive full-time job offers. Are you next?

“Hilton went above and beyond to make sure interns excelled during the summer. My personal favorite part was the opportunity to be assigned a mentor. Our mentors frequently met up with us for lunch or coffee and were always there to help answer questions and help us succeed at Hilton. I would highly recommend Hilton’s internship program.”

- SHELBIE LOCK
Michigan State University
Corporate Internship Opportunities

**MBA Internship**

Through an MBA Internship with Hilton, you’ll experience a robust program with a variety of curated learning and networking opportunities on top of the many benefits of the Corporate Internship Program. Hilton’s MBA Interns have the opportunity to work within one of the following disciplines:

- Finance
- Strategy
- Technology
- Analytics
- Supply Chain Management
- Customer Service

**For MBA students**

**Duration:** 10 weeks

**Where:** One of our corporate offices

- McLean, Virginia
- Memphis, Tennessee
- Dallas, Texas

**Requirements:**

- MBA students with a background in Consulting, Hospitality, Finance, Data Analytics or Business Strategy
- Hold a minimum 3.0 GPA

**Applications Open:** Sept. 15 - Dec 20, 2019

**How to Apply:** Visit jobs.hilton.com

**Selections Made By:** January/ February 2020

**Start Date:** June 2020

**Contact:** Hilton_Corporate_Campus_Recruitment@Hilton.com

"My summer MBA internship experience with Hilton was unparalleled. From being immersed in the day-to-day life of a property Team Member to having meaningful conversations with leaders, there was not a day that went by that I felt my voice and work were not being heard or valued."

- SARAH REID FLETCHER
  Hilton’s Manager of HR Strategy & Georgetown University Graduate

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**Executive exposure.** Through our Executive Speaker Series, you’ll get to learn from Hilton’s leaders (including our CEO).

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Corporate Full-time Opportunities

Rotational Analyst

Hilton’s Rotational Analyst Program is designed exclusively for college graduates, providing the opportunity for participants to evolve into a well-rounded professional, armed with all the necessary skills needed to begin a corporate career within Hilton. Through two, seven-month rotations in two designated functions, you will:

- Receive on-the-job skills development
- Gain exposure to executives and senior leaders
- Have the opportunity to find full-time placement within Hilton upon completion of the program

Requirements:
- Enrolled as a college senior
- Hold a minimum 3.0 GPA
- Able to begin the program after graduation

Applications Open: Sept. 1 - 25, 2019
How to Apply: Visit jobs.hilton.com or view our application via Handshake
Selections Made By: Fall 2019
Start Date: June 2020
Contact: Hilton_Corporate_Campus_Recruitment@Hilton.com

“After college, I didn’t know exactly where I wanted to go in the hospitality industry. Through the Rotational Analyst Program, I was able to narrow down what was most interesting to me. I was able to not only get in-depth experience within two teams, but I got to learn and explore other teams through projects that appealed to me, too.”

- TAYLOR KEARL
  Michigan State University

Why you’ll love a corporate role at Hilton:

Thrive at Hilton. Our Team Member Value Proposition was designed to help our Team Members understand the programs and resources that are available to help each person flourish in every area of our business. Through initiatives like building time to recharge during the workday, sabbaticals and modern tools for increasing recognition, Thrive at Hilton is enabling our Team Members to grow and flourish in body, mind and spirit.

Hands-on work experience. You’ll be working on innovative projects by helping enhance the guest experience by supporting our properties around the world.

Competitive starting salary. Hilton values our Team Members, and you’ll be compensated competitively in your role.

Go Hilton Travel Discount Program. You’ll get our Team Members’ favorite perk: exclusive, discounted rates at Hilton properties around the globe.

The people. In our annual survey, our Team Members say their favorite thing about working at Hilton is their fabulous fellow Team Members.

A relaxed dress code. You won’t need to get a new wardrobe for an internship at Hilton. Here, our Team Members enjoy our “Dress for Your Day” dress code, which gives our Team Members the flexibility to dress comfortably while maintaining a professional business atmosphere.

Career growth. Through our Lead@Hilton program, we provide the mentorship, resources and opportunities to foster professional development at every step of your career.

Student loan refinancing & resources. We can all use help with financial wellbeing. Hilton offers Team Members access to student loan education, refinancing and new graduate and undergraduate loans.
Corporate Full-time Opportunities

**Revenue Specialists**

This full-time opportunity in our Dallas office introduces Team Members to the field of revenue management and our objective of achieving superior market share. Applicants must be analytical and have strong mathematical comprehension. This opportunity is ideal for graduating seniors studying Hospitality, Finance, Business or Economics.

**Where:** Hilton’s Dallas, TX Corporate Office  
**How to Apply:** To apply, visit [jobs.hilton.com](http://jobs.hilton.com) and search “Revenue Specialist.”

**Contact Center Team Leaders**

This full-time opportunity in our Dallas office introduces Team Members to the field of revenue management and our objective of achieving superior market share. Applicants must be analytical and have strong mathematical comprehension. This opportunity is ideal for graduating seniors studying Hospitality, Finance, Business or Economics.

**Where:** Hilton’s Dallas, TX Corporate Office  
**How to Apply:** To apply, visit [jobs.hilton.com](http://jobs.hilton.com) and search “Contact Center Team Leaders.”

**And more...**

Hilton has entry-level opportunities within all aspects of the organization, take a look at our careers website to see for yourself.

**How to Apply:** To apply, visit [jobs.hilton.com](http://jobs.hilton.com) a few months prior to your graduation date and send your resume and the job ID you’re interested in to Hilton_Campus_Recruitment@Hilton.com.
Why you’ll love a working at a Hilton Property:

**Thrive at Hilton.** Our Team Member Value Proposition was designed to help our Team Members understand the programs and resources that are available to help each person flourish in every area of our business.

**Hands-on work experience.** You’ll be at the heart of our mission – to be the most hospitable company in the world by delivering exceptional guest experience for every guest, at every hotel.

**Mentorship.** You’ll receive exposure to leadership and a dedicated mentor to shepherd you through your internship experience.

**Competitive pay.** You’ll be a valued Team Member, and we’ll compensate you for your time and our MDP candidates are eligible for a sign-on bonus.

**The Go Hilton Travel Discount Program.** You’ll get our Team Members’ favorite perk: exclusive, discounted rates at Hilton properties around the globe.

**The people.** In our annual survey, our Team Members say their favorite thing about working at Hilton is their fabulous fellow Team Members.

**Great work environment.** Our Heart of House program focuses on creating a Great Place to Work for all of our hotel Team Members. Through our Team Member apparel partnership with Under Armour and investments in our “back-of-house”, we are committed to creating a work space to help our Team Members thrive.

“The people I have met through this internship and the experience I have gained are going to be lifelong. Exposure to executive meetings and having the opportunity to share my ideas has been empowering and inspiring.”

- MATT FRUIN
  Michigan State University

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**Property Program Opportunities**

**Property Internship**

Property Internships offer college students the opportunity for hands-on experience at a Hilton hotel. You’ll kick off the program with a one-week, general rotation and then spend nine weeks focused in one of the following departments:

- Finance & Accounting
- Food & Beverage
- Front Office
- Housekeeping
- Human Resources
- Revenue Management
- Sales & Marketing
- Event Services

**For Rising college seniors**

**Duration:** 10 weeks

**Where:** A Select Hilton Property in the U.S.

**Requirements:**

- Enrolled as a college senior
- Hold a minimum 3.0 GPA
- Able to begin the program after graduation

**Applications Open:** Ongoing

**How to Apply:** Visit [jobs.hilton.com](http://jobs.hilton.com) or view our application via Handshake

**Selections Made By:** Spring 2020

**Start Date:** Summer 2020

**Contact:** Hilton_Corporate_Campus_Recruitment@Hilton.com

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- MATT FRUIN
  Michigan State University
Property Program Opportunities

U.S. Management Development Program (MDP)

Hilton’s U.S. Management Development Program is a six-month experience designed to prepare recent graduates for a rewarding career in hospitality. The first two months of the program, you'll complete a general rotation through all hotel departments. Then, you’ll spend four months performing on-the-job learning in one of the following disciplines:

- Property Operations
- Front Office
- Finance
- Housekeeping
- Culinary
- Food & Beverage

You’ll also benefit from access to:

- Senior property leadership
- A mentor program
- Robust online curated learning to supplement the daily hands-on work

For recent college graduates
Duration: 6 months
Where: A Select Hilton Property in the U.S.
Requirements:
- Hold a 3.0 GPA or higher
- 9 months previous work experience (hospitality industry preferred)
- Ability to relocate within the U.S.
Applications Open: Sept. 1 - Oct. 24, 2019
How to Apply: Visit jobs.hilton.com
Selections Made By: Fall 2019
Start Date: March 2020 or August 2020*
Dependent on MDP Class
Contact: Hilton_Corporate_Campus_Recruitment@Hilton.com

“The Hilton MDP Program opened my eyes to the fascinating world of hospitality. I feel that this enriching experience has made me a better person, ready to devote my passion for the industry as a developing leader.”

- VINCENT BEDARD
University of Central Florida
Caribbean and Latin America Property Opportunities

Management Development Program (MDP)

This six-month competitive, full-time opportunity is designed for recent, bilingual hospitality graduates who want to work within our properties in the Caribbean and Latin America. You will gain hands-on, accelerated training in all areas of hotel management. The program begins with a one-month general rotation followed by four months of proficiency-oriented training in:

- Operations
- Food & Beverage
- Front Office
- Housekeeping
- Revenue Management
- Sales
- Finance

You'll also benefit from access to:

- Senior property leadership
- A mentor program
- Robust online curated learning to supplement the daily hands-on work

Upon successful completion of the program, you will be expected to remain in Latin America and the Caribbean for your first career opportunities.

For recent bilingual university graduates

Duration: 6 months
Where: Caribbean and Latin America Hotels

Requirements:

- Hold a 3.0 GPA (or equivalent)
- 9 months of cumulative previous work experience, hospitality industry and supervisory experience preferred
- Full-time college senior graduating in the upcoming fall or spring semester with a bachelor’s degree in hospitality, business or a related discipline
- Willing to relocate during the training period
- Fluent in speaking, reading and writing in English and at least one of the following languages: Spanish, Portuguese or Dutch

Applications Open: Oct. 1, 2019 - Feb. 28, 2020
How to Apply: Visit jobs.hilton.com
Selections Made By: May 2020
Start Date: July 2020
Contact: TalentManagementLAC@hilton.com

“The Hilton MDP equips successful candidates with the knowledge and skills to lay a firm foundation en route to becoming leaders in the hospitality industry. The opportunity to train and develop at top hotels within the company is amazing. Who knew learning could be so much fun!”

- RAMON WATSON | MDP Graduate
  Food & Beverage Services Manager,
  Hilton Barbados Resort
Caribbean and Latin America Property Opportunities

**Elevator Program**

This 18-month training program provides talented and internationally mobile participants the opportunity to fast track to hotel management positions. Beginning in the summer, participants experience two separate 9-month regional placements with training in Operations, Sales & Revenue, Human Resources, and Finance.

You will create and implement two business-driven projects that add value to your hotel’s bottom line or measurably improve any of the hotel’s key business objectives. After the Elevator Program, you will be expected to remain in Latin America and the Caribbean for your first assignments.

**For bilingual university graduates**

**Duration:** 18 months

**Where:** Caribbean and Latin America Hotels

**Requirements:**

- Hold a minimum 3.0 GPA (or equivalent)
- Fluent in English (verbally and in writing), and at least one of the following languages: Spanish, Portuguese or Dutch.
- 9 months of cumulative supervisory work experience, hospitality industry preferred

**Applications Open:** Oct. 2019 – Feb. 2020

**How to Apply:** Visit [jobs.hilton.com](http://jobs.hilton.com)

**Selections Made By:** May 2020

**Start Date:** July 2020

**Contact:** TalentManagementLAC@hilton.com

“The Elevator Program gives you a great opportunity to gain real operational and managerial experience in a multicultural and challenging environment. Getting an overview of each department’s role allows you to have a better understanding of the hotel’s operation while you contribute fresh and objective insights. All in all, the program is an integral and valuable experience that helps you grow and develop, both personally and professionally.”

- JULIETA PEREZ | Elevator Graduate
  General Manager,
  Umbral, Curio Collection by Hilton

**Cross-Cultural Internship Program**

Hilton’s CALA’s Internship Program provides students the opportunity to develop technical and soft skills through on-the-job training experiences. This is a customizable eight-to-24 weeks’ program that begins with one week general rotation and the remaining weeks in a line-level operational role. The regional training location will depend on business needs, availability and the languages you speak. Uniforms and meals in the Team Member restaurant are provided as part of your internship.

Upon successful completion, college seniors may be extended an invitation to interview for the CALA Elevator or Management Development Program.

**How to Apply**

Email TalentManagementLAC@hilton.com a copy of your resume, your preferred area of specialization, and your available timeframe. A Campus Recruiter or hotel Human Resources representative will reach out to you to discuss further.

“My first Hilton internship was at the Caribe Hilton in Puerto Rico where I fell in love with the Hilton culture and Latin/Caribbean hospitality. During my time there, I learned about the CALA MDP, and it became my goal to tailor my resume to be a promising candidate for the program. I worked at a local Doubletree while in school and was able to secure a second Hilton internship at the Hilton Trinidad & Conference Centre. These internships gave me a huge advantage in the CALA MDP recruitment process in terms of brand familiarity, prior networking, and drive.”

- STARR BUTLER | Past Intern
  CALA MDP 2019
Visit jobs.hilton.com for more information.

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